



September 24, 2018

To Our Valued Customers:

We are excited to formally announce that International Systems of America (“ISA”) and ABCO Fire Protection (“ABCO”) have merged. ISA has always offered our customers solutions in installation, inspection, service and repair in fire alarm and inspection and repair in sprinkler. In addition, ISA has been a leader in parts distribution and reconditioned parts and part repair services. The merger of ABCO adds a wide-ranging service offering including inspection, repair and installation of portables, e-lights, kitchen systems, fire alarms, sprinklers and special hazard systems, as well as security products including cameras, system monitoring and access controls. ABCO operates as the ABCO brand in Ohio, Indiana and Michigan, as well as Superior Fire and Safety out of Bowling Green, Kentucky and Trico Security for cameras and access controls throughout the country.

The combined entity also has robust managed service capabilities with operations in 43 states and Canada via both a self-performed platform and a nationwide affiliate network.

We now have branches located in:

Ohio	Kentucky	Tennessee	Texas	Missouri	Stand Alone
Cleveland	Louisville	Nashville	Dallas	St Louis	Washington, D.C.
Columbus	Bowling Green		Austin	Kansas City	Fort Campbell, KY
Akron	Elizabethtown				
Toledo					
Port Clinton					
Cambridge					
Cincinnati					

What we are most enthusiastic about in this merger is that we’ve formed a larger, more dynamic enterprise with better capabilities and resources to continue to offer our customers award-winning service and satisfaction. ***That has always been at the core of everything we do and that will not change - ever.*** We pride ourselves on being versatile enough to support all customers - irrespective of size - and customize our approach to their specific needs.

So what does this mean for you, our valued customer? We will continue to invest in our locations and our people so that they are equipped with the skill sets necessary to support all of your specific needs. Our primary goal is to keep you and your assets safe and always minimize your risk of loss and business interruption. As a larger organization, we now also have access to additional products and services, as well as a national footprint, with strategic affiliate relationships to support your business operations wherever they may be.

We invite you to visit our websites (www.isa-net.com and www.abcofire.com). If you should have any questions or concerns, please email us at questions@abcofire.com.

We appreciate your business and look forward to continuing to serve you in the future.

Sincerely,

Mike Epperson
Chief Executive Officer

Steve DeJohn
President and Chief Operating Officer

Jarret Ryan
Vice President, Sales and Marketing